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	, , , , , , , , , , , , , , , , , , ,
OF ADDRESS (FREIGHT	SHIPMENTS ONLY) (OXCAPI
THE HOUSE OF THE LUMI	Dill MENTO ONLTY CONORN
C/O RAILWAY	EXPRESS, STAMFORD, CONN,
	AIR AIR FREIGHT, NORWALK
;	•
ARE TWOFOLD:	
	•
NO LONGER EXISTS.	RAILWAY EXPRESS HAS HAD
N, OF THEIR FACILITI	ES IN OUR STATE. ALL
SOUTHERN CONN ARE RO	UTED TO NORWALK.
PACKAGES ARE NOW DE	LIVERED TO THIS ONE POIN
IX UP BETWEEN PACKAG	ES ADDRESSED TO OUR GROU
) BY N	OW EXISTS. WE HOPE BY
ADDRESS, TO AVOID	ALL POSSIBILITIES OF MEE
SECRET	GIOUP I Statedad from manumatic dosneysching and dedeschington
	C/O WESTF A NO LONGER EXISTS. N, OF THEIR FACILITI SOUTHERN CONN ARE RO PACKAGES ARE NOW DE IX UP BETWEEN PACKAG D BY N ADDRESS, TO AVOID

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SECRET

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PEOPLE OF THE OTHER GROUP AT THIS NEW REA FACILITY, AND AVOID THE POSSIBILITY OF THAT GROUP RECOGNIZING THE RETURN ADDRESS AND CONNECTING IT WITH OUR CONN AVE OPERATIONS.

4B. COST REDUCTION

- 1. BECAUSE OF THE NEED (IN MANY CASES) TO DELIVER PARTS TO OUR FIELD ACTIVITY ON A RUSH OVERNIGHT BASIS, CONTACT HAS BEEN ESTABLISHED WITH WESTFAIR AIR SERVICE, A FREIGHT FORWARDING BUSINESS LOCATED WEAR OUR PLANT.
- 2. TWO EXAMPLES COMPARING COST AND DELIVERY USING WESTFAIR SERVICE, RAILWAY EXPRESS, AND AIR EXPRESS (DIVISION OF RAIL EXPRESS) FOLLOW:

EXAMPLE 1 PACKAGE SIZE 2°X2°X2° WEIGHT 100 LBS DESTINATION - L.A
WESTFAIR COST 25.40 DEL. OVERNIGHT
RAIL EXPRESS " 24.00 " 5 TO 6 DAYS
AIR EXPRESS " 77.40 " 24 TO 48 HOURS

EXAMPLE 2. PACKAGE SIZE 1°X1°X1° WEIGHT 35 LBS DESTINATION L.A

WESTFAIR COST 12.95 DEL. OVERNIGHT

RAIL EXPRESS " 10.15 " 5 TO 6 DAYS

AIR EXPRESS " 28.39 " 24 TO 28 HOURS

5. AS YOU CAN SEE TIMEWISE THE SAVINGS ARE SIGNIFICANT. COST OF WESTFAIR IS ONLY A LITTLE MORE THAN RAIL.

COST OF WESTFAIR IS OVER 50 PERCENT LESS THAN VIA AIR EXPRESS

6. IT IS RECOMMENDED THAT THE CHANGE OF ADDRESS BE APPROVED AT YOUR EARLIEST CONVENIENCE.

EARLIEST CONVENIENCE

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7. IN ADDITION, IT IS RECOMMENDED THAT SHIP AIR FREIGHT TO US
FOR REASON OF ECONOMY AND SPEED MENTIONED ABOVE.

END OF MESSAGE